

NORTHEAST TEXAS BEEFMASTER MARKETING GROUP BEEFMASTER SALE
SATURDAY, OCTOBER 2, 2010
LOCATION: RUSK COUNTY AG BUILDING, HENDERSON, TEXAS

President: Paul Jopling - Garrison, Tx – PH#936/652-7080
Sale Committee Chairman: Lynn Andrews - Frankston, Tx – PH#903/876-3212
Sale Committee – Garth LaGrone – Carthage, Tx
Pam Goodman - Lindale, TX
Wayne Neal - Lufkin, TX
Bob Suson – Sulphur Springs, Tx
Jim Wasson - Lindale, Tx
Sale Manager & Auctioneer: Anthony Mihalski – PH#210/648-5475

1. A total of 50 lots will be selected for the sale. We reserve the right to limit the categories to approximately, 5 bulls, 15 3n1's and pairs, 25 bred/exposed and open heifers and 5 bred cows.
2. There will be a \$50 premium/nomination fee per unit for the grading. \$25 will be used for grading and \$25 will be used for awards. If you do not bring the lot to the sale or the lot is cut from the sale, the fee for that lot will be applied to sale expenses.
3. Any member of BBU is eligible to nominate cattle for this sale, provided they are a NETBMG member or becomes a member. Dues are \$30 (January 1, 2010 - July 31, 2010) or \$50 (August 1, 2010 - December 31, 2010).
4. This is a BBU Approved Sale and all rules governing same shall apply.

Nomination Deadline is July 25, 2010.

A maximum of **three (3) lots** per consignor will be accepted and only one bull per consignor (herd bulls and herd bull prospects only). Due to the limited number of bulls and heifers in this sale, a consignor who consigns a multiple of bulls or heifers, may be required to reduce the number of bulls or heifers consigned in an effort to keep the total numbers down. If more than 5 bulls and 25 heifers are consigned, the sale manager and sale committee will determine which cattle will be accepted for the sale. In the event that the total numbers consigned exceed 50 lots, NETBMG reserves the right to change the total number of lots a seller may consign or change the number of cattle within categories not to exceed a total of 50 lots. If a consignor wishes to consign more cattle, the sale committee and sale manager will consider it after the nomination deadline. Please remember; **“FIRST IN WITH CONSIGNMENT FORMS AND FEES, FIRST TO RESERVE LOT SPACE.”**

To Consign – Consignment Consists of :

NETBMG 2010 Dues Paid \$30(before July 31, 2010 or \$50(after August 1, 2010) or Mailed in with Consignment Form
Completed and signed consignment form *(\$50 nomination fees MUST accompany forms)
***Premium/Nomination Fee - \$50 per unit (dam w/calf) or Per Animal**
Original Breeding Certificates Signed
Catalog Footnotes For Each Lot (footnotes are optional but recommended)

Health Papers – All cattle must meet Brucellosis and TB requirements. Cattle old enough must be Brucellosis tested. As of the date of this letter, Texas is a TB Free State. However, vets must mark your health papers accordingly. IT is recommended animals be tested and your vet mark the health papers accordingly. Semen test and scrotal circumference on bulls and palpation on females must be shown on the health certificates. Be sure your vet marks palpation information months bred. Testing must be done within 30 days of sale date. Health certificates must meet the standards of both state and federal requirements. Bulls 18 months of age and older must pass a Breeding Soundness Evaluation (BSE). All bulls must have a Breeding Soundness Evaluation (BSE) and CAN be issued on BBU forms available off the internet for your vet to fill out. Also, it is recommended that your bulls be Trich tested by your vets. Either forms BBU or the official form from the Society of Theriogenology will be accepted. Note: NETBMG reserves the right to post all BSE scores.

Ranch Inspection is available **but not required**. If you need assistance in selecting cattle for the sale, or want your cattle pre-screened, please contact the sale committee chairman, Lynn Andrews. You must notify the sale committee chairman as soon as possible for scheduling purposes. This is a BBU Approved Sale and all cattle will be screened at the sale site by the BBU field man, as well as being screened by the sale committee.

Rules for each of the following Categories or Judging Classes:

1. **Herd Bulls & Herd Bull Prospects:** Minimum age 18 months – Maximum age 60 months. All bulls will be judged in one category. Please remember once bulls reach 30 months of age and older, they get hard to sell. This is a grading and not a place to sell your older bulls or of mediocre quality. If more than 5 bulls are consigned, we will reduce the number by eliminating the older bulls first or may accept additional. The NETBMG sales committee reserves this right to decided based on the total number of lots consigned.
2. **3N1's & Pairs:** Maximum age requirement 84 months (7 years). Any female with a calf at side that is over 6 months of age must be palpated safe in calf.
3. **Bred & Exposed Heifers:** Age limit is 15 months to 36 months. Any heifer over 24 months of age must be palpated safe in calf according to BBU's Terms & Conditions.
4. **Bred Cows:** 5 head (age limit 84 months) Only the highest quality will be accepted. Must be heavy bred and have production records to prove fertility. Please be selective – this is a representation of your ranch.
5. **Open Heifers:** Between the age of 12 months - 24 months. This category may be limited – the sales committee reserves the right to monitor the number of lots in this class or category.

* NOTE: The NETBMG Sales committee reserves the right to modify these guidelines.

Notes on Special Lots: Proven Donors, Flushes, Semen Lots will not be judged in the futurity. Any donor selling must abide by the BBU Approved Sale Rules.

Brands on all animals must be clipped to permit proper identification by BBU and sale management personnel. Any animal not meeting all the above listed requirements or any animal not of outstanding quality and in acceptable sale condition, will be sifted and not allowed to sell.

Awards Futurity Classes:

(1) Bulls, (2) 3n1's, Pairs & Bred Cows, (3) Bred & Exposed Heifers , (4) Open Heifers

The amount of prize money will be determined by the total number of lots in each class. The larger the class the more prize money will be awarded to that class. Each class will have a 1st, 2nd, 3rd place pay out. Places will be determined by a panel of judges scores. NETBMG panel of judges will grade and select a Grand Champion for the Sale. NETBMG reserves the right to modify the pay out schedule and the awards process based on the number of entries in each class/category.

Display Pens will be available based on space. Please make arrangements with Anthony Mihalski if you are interested in a display pen. \$100 for small pen – limit of 1 animal. \$250 for a larger pen – limit of 3 animals. All display cattle must meet health requirements and have current health papers as stated above.

Catalog Advertising: Advertising in the NETBMG catalog is a very cost effective way to promote your ranch, cattle, or business we encourage you to place an ad. Business card ads are - \$50, ½ page ad - \$100 and a full page ad - \$150. Please contact our sale manager, Anthony Mihalski (210-648-5475) or Richard Hazel (903-567-2315) to place your ad and reserve space. Ads and fees must be submitted no later than August 25th. PLEASE PLAN AHEAD AND TAKE ADVANTAGE OF THIS GREAT OPPORTUNITY. Great than 500 catalogs are mailed out, sent out via email, and posted on the web. This is advertising made affordable!